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Ladies and Gentlemen:

I am pleased to recommend to you the services provided by Priority One Safety Solutions.

Our company with 250 employees has recently moved into a 165,000 square foot renovated facility in the City of Binghamton.

We had a number of concerns regarding security issues in our parking lot, entrance and exit locations, and most importantly the safety and security of our employees.

In order to understand our potential threats and to properly plan for the future we contacted Chuck Harder of Priority One Safety Solutions. Chuck and his entire team of experts were very detailed in their analysis of our issues and very professional whenever they dealt with anyone in our company. They were able to work around our work schedule and never interrupted any of daily operations.

At the conclusion of their investigation, they provided to us both in writing and on a CD their findings and most importantly their recommendations for improvement. In addition, the City of Binghamton's Police Department and Fire Department have an outline as to where offices and people are located throughout the building. In an emergency, this is a very valuable and time saving tool for any emergency responder.

To date, we have implemented the recommendations that Priority One Safety Solutions has suggested, and we anticipate that we will be contacting them again for a follow-up visit.

If you should have questions, regarding the services provided by Priority One Safety Solutions, please feel free to contact me.

Very truly yours,

A handwritten signature in black ink, appearing to read 'J.F. Julian', is written over a faint, larger version of the same signature.

James F. Julian

Vice President-Administration